

# Economic Analysis of HB-18 1995

Harlan Bair Draft 4

HB18-1195 creates 50% tax credit for individuals who donate to nonprofit organizations that build affordable housing. This housing would remain affordable for 15 years under a deed restriction included in the bill. The bill limits an individual to a maximum of \$250,000 in tax credits and limits the overall total tax credit to \$20 million for each year from 2020 to 2029.

The proposed bill meddles with the housing market but does not improve it. Current zoning laws and regulations on housing are responsible for the existing market failure but are not corrected by this bill. Additionally, the proposed affordable housing is a redistribution of income that fights against the market by forcing the housing units to be devalued through deed restrictions. This redistribution is appropriate but would not benefit poorer people as well as it could if the market failure was corrected. Further, the bill would be insignificant in the number of households that it affects.

As defined in this bill, affordable housing is housing that is to be affordable for households with incomes up to 120% the area mean income. The primary requirements that the buyer of the home be eligible by this definition, but qualified housing is left to the interpretation of the nonprofits.

According to this definition, over half of households in Colorado qualify for affordable housing but their needs cannot be met due to zoning law and regulation. The current zoning laws and regulations place minimums on housing quality, size of dwellings, and spacing of new

developments which limit the market and do not allow it to work effectively. These zoning laws create artificial scarcity causing the price of land to increase (White, 2015). This increases the cost of housing and results in a lack of affordable housing that is built.

The government would have a legitimate role in promoting affordable housing if it were to

that is sold below market value, and their costs must be subsidized. Developers would be able to produce housing that satisfies zoning regulations and fits within their budget but not at prices that exclude poorer people from the market. Government spending will have to be cut to support this tax credit, so support of the bill should hinge on being the best use of revenue.

The bill caps the amount of tax credits for each year at \$20 million. This amount is so small, about half of 1% of the Colorado State Budget (Colorado.gov), that it will not impact enough people to be truly beneficial. As the maximum allotted by the bill, \$20 million dollars of tax credits equates to \$40 million dollars that can be donated to non-profits to build affordable housing.

Because the bill does not define Area Median Income, it is reasonable to use statewide statistics as an example. According to the Census ACS 1-year survey, the median household income for Colorado was \$68,355 in 2016. Under the bill, individuals with incomes of \$79,000 or less would be eligible for the housing made available to households with less than 120% of the area median income. A home that costs \$20,000 would be considered an eligible project by the bill. This means that approximately 200 homes could be built with the maximum of \$40 million from this bill per year. According to the U.S. Census Bureau data, Colorado has approximately 1.2 million households with incomes under \$79,000 (Statistical Atlas). Creating approximately 200 new homes for 1.2 million eligible households is insignificant and does not benefit the state, nor does it benefit the majority of low-income households.



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